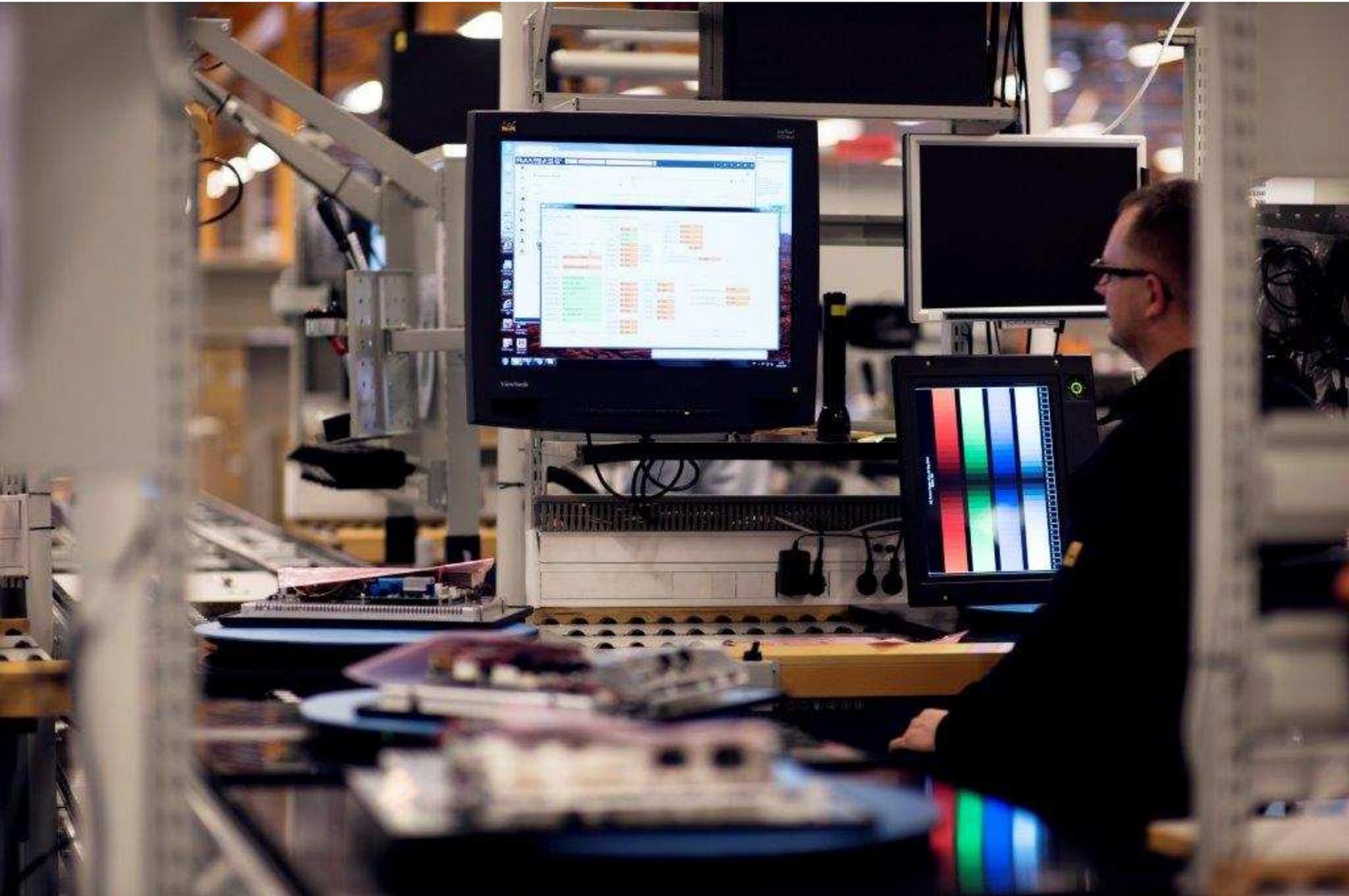


5 reasons why RamBase is a match for High-tech manufacturing



Content

1. How we support your core business	3
2. How to gain improved Supply chain visibility	4
3. How technology allows you to adapt to changes and grow in your market	4
4. Follow your customers through your product's life cycle	5
5. For your CFO	5
Conclusion	6

If you've already jumped to the conclusion that it would be a good idea to read this whitepaper, you're probably familiar with the obvious reasons to consider RamBase in your high-tech manufacturing business; It's in the cloud, everything integrates, all processes connect, and it's built for your business. But to what extent is it really built for you? Let's attempt to give you 5 reasons why RamBase is a match for your business:

1. How we support your core business:

A production scenario in RamBase can start with a customer order, or it can be a straight-forward manufacturing-to-stock production. Or something in between the two, where the customer needs a few alterations to the standard product.

Raw materials are picked from the warehouse, and every step is logged into the system to keep track of the production process. All used hours during the production are logged, including picking, measuring, quality testing and other actions. A resource can log hours as both machine time and operator time - which gives a very accurate picture of actual costs. This, together with the cost of goods, will create an overview of the **total cost of the product**. The combination of raw material costs, worked hours, and profit margin will then create the base for the selling price.



2. How to gain improved Supply Chain Visibility:

Whether your sub-kits are ready-made units, or produced in a sub-assembly, you'll have full control of everything from warehouse location or delivery status to shortages in stock. You'll have complete control of all supplier purchases and correspondence with suppliers, and this information is available throughout the production process. The updated status on each article/product is available on item level, giving you **complete control of what you need to do** to get the product delivered as planned.



3. How technology allows you to adapt to changes and grow in your market

As a business grows, the operations become increasingly complex. Our advise is to digitalize the work processes first and then choose whether and what to automate. At Hatteland we say "Everything connects", which means that all systems, web sites, machines and units with an internet connection can be connected to your RamBase eco-system. This presents almost **unlimited possibilities to expand and improve your business processes.**

We believe in smart decisions and smart investments. By selecting an ERP system that is open to other applications, you enable existing software and units to interconnect with new systems and features.

4. Follow your customers through your product's life cycle:

When the finished product is delivered, it's usually not the end of your customer interaction. You may want to perform service on the product, whether it's scheduled or ad-hoc. RamBase holds information on the original structure on the product, changes to the product, previous service orders, scheduled services and performed service operations. Service documents are automatically attached to the operation and to the product, giving you full as-maintained overview in service and aftersales.

5. And for your CFO: We know your challenges

RamBase holds all your finance data, giving you full control of landed cost, and replacing many of your current stand-alone systems. **Gross Margin is calculated in real-time**, as finance transactions are posted after each operation in sales and production, and not as a final, separate job for the finance department to handle.



All transactions can be traced from a general ledger posting down to the specific customer order, or the other way around. An advanced interface between transactions and the ledger will provide you with a box of reconciliation and quality tools which makes it possible to do a **traceable and high-quality fiscal year closing on a month by month basis**.

And, if your company consists of multiple entities, you'll see the benefits of our intercompany trade functionalities. In RamBase, ledger postings from within the group are automatically registered with an internal trade dimension. This makes it possible to consolidate or summarize reports on group level, **giving you full control when reporting to the board**.

Conclusion

RamBase was initially made as an internal system, supporting Hatteland's own high-tech distribution and manufacturing processes. This is why we can say that we know you - we know your business - we've been there. We also know that things change rapidly in the days of IoT and artificial intelligence. With RamBase, you'll have the foundation you need to expand - at your own pace.

Through our knowledgeable partners, we will give you full support.

[Contact us or read more at www.rambase.com](http://www.rambase.com)

